FUNDAMENTALS OF REAL ESTATE 2019

WEDNESDAY, NOVEMBER 6, 2019
8:30 A.M. - 4:00 P.M.

REGISTRATION AND CHECK-IN: 8:00 A.M. – 8:30 A.M. | CLE SEMINAR: 8:30 A.M. – 4:00 P.M.

6.0 hours CLE credit including 0.5 hour Enhanced Ethics for Delaware and Pennsylvania attorneys

If you are new to real and personal property law, either as a new admittee or you’re handling a pro bono case or just need a refresher, this seminar is invaluable. Experts in the field will discuss the real estate essentials of settlements, titles searches, financing, land use, and escrow.

PROGRAM HIGHLIGHTS:

- Agreements of Sale
- Title Searches
- Land Use Regulations
- The Relationship between Attorneys and Title Companies
- Protecting your Escrow Accounts
- Real Estate Settlements
- Ethics and Real Estate Law
- Mortgage and Residential Financing
- Liens on Real Estate

Sponsored by
The Real and Personal Property Section of the Delaware State Bar Association

Live in New Castle County at Delaware State Bar Association, 405 N. King St., Suite 100, Wilmington, DE
Live webcast in Kent County at Morris James LLP, 850 New Burton Rd., Suite 101, Dover, DE
Live webcast in Sussex County at Tunnell & Raysor, 30 E. Pine St., Georgetown, DE
## PROGRAM SCHEDULE

**Moderator**

Stephen A. Spence, Esquire  
*Baird Mandalas Brockstedt, LLC*

### Program

<table>
<thead>
<tr>
<th>Time</th>
<th>Session</th>
</tr>
</thead>
<tbody>
<tr>
<td>8:00 a.m. – 8:30 a.m.</td>
<td>Registration and Check-in</td>
</tr>
</tbody>
</table>
| 8:30 a.m. – 9:30 a.m. | **Agreements of Sale**  
Andrew P. Taylor, Esquire  
*Copeland, Taylor, LLC* |
| 9:30 a.m. – 10:15 a.m. | **Title Searches**  
George J. Danneman, Esquire  
*The Danneman Firm, LLC* |
| 10:15 a.m. – 10:30 a.m. | Break                                                                 |
| 10:30 a.m. – 11:15 a.m. | **Land Use Regulations**  
Richard “Shark” Forsten, Esquire  
*Saul Ewing Arnstein & Lehr LLP* |
| 11:15 a.m. – 11:30 a.m. | **The Relationship between Attorneys and Title Companies**  
James F. Harker, Esquire  
*Cohen Seglias Pallas Greenhall & Furman PC* |
| 11:30 a.m. – 12:00 p.m. | **Protecting your Escrow Accounts**  
Brian Frederick Funk, Esquire  
*Brian Frederick Funk, P.A.* |
| 12:00 p.m. – 1:00 p.m. | Lunch (on your own)                                                     |
| 1:00 p.m. – 2:00 p.m. | **Real Estate Settlements**  
Deborah J. Galonsky, Esquire  
*Director of Title Operations and Senior Counsel*  
*The Danneman Firm, LLC* |
| 2:00 p.m. – 2:15 p.m. | Break                                                                 |
| 2:15 p.m. – 2:45 p.m. | **Ethics and Real Estate Law**  
Charles Slanina, Esquire  
*Finger & Slanina, LLC*  
William Patrick Brady, Esquire  
*The Brady Law Firm, P.A*  
Kathleen M. Vavala, Esquire  
*Office of Disciplinary Counsel* |
| 2:45 p.m. – 3:30 p.m. | **Mortgage and Residential Financing**  
Barbara Brodoway, Esquire  
*Ward & Taylor LLC* |
| 3:30 p.m. – 4:00 p.m. | **Liens on Real Estate**  
Thomas P. Carney, Esquire  
*Baird Mandalas Brockstedt, LLC* |
| 4:15 p.m. – 5:30 p.m. | **Happy Hour Networking**  
Location TBD |

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REGISTRATION FORM

THREE WAYS TO REGISTER:
• NEW! Register online at www.dsba.org/cle. Log in and select Live Seminars (DSBA members only).
• Fax this completed form with credit card information to (302) 658-5212
• Mail this completed form with check or credit card information to:
  Delaware State Bar Association, 405 N. King St., Suite 100, Wilmington, DE 19801

Fundamentals of Real Estate 2019 • Wednesday, November 6, 2019
Please return by Wednesday, October 30, 2019 • DSB11062019FUNDA

LOCATION:
□ Delaware State Bar Association in Wilmington
□ Morris James in Dover
□ Tunnell & Raysor in Georgetown

SELECT REGISTRATION TYPE:
All rates include the CLE Seminar and Material Download
□ $75.00   Attorneys Admitted to the Bar on or after December 1, 2015
□ $195.00  Members and Staff (admitted prior to December 1, 2015) Registering Before 10/30/19
□ $205.00  Members and Staff (admitted prior to December 1, 2015) Registering On or After 10/30/19
□ $305.00  Non-Members

□ PA Credit – Add $18.00   PA ID No. ______________________
□ I will attend the social and happy hour

Name: ________________________________________________________________ DE ID No.: ______________________
E-mail: ______________________________________________________________________________________________________________________
Employer/Firm: ______________________________________________________________________________ Phone: ______________________
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Check/Charge in the amount of $____________________________ enclosed. Please make checks payable to DSBA.
MasterCard □ Visa □ Amex □ Discover □ Exp. Date: _______ CVV: _______ Card No.: ______________________

Signature: ________________________________________________________________ (Required if card purchase) Billing Zip Code: ______________________

General Information
Return registration form to Delaware State Bar Association, 405 N. King St., Suite 100, Wilmington, Delaware 19801, or by fax to (302) 658-5212. A confirmation will be emailed to the registrant. Please keep a copy of this form as your receipt. CANCELLATION POLICY: Registrants may receive a full refund less a $25 cancellation fee for live seminars, if request is made in writing and received no later than one week prior to the seminar. PA CLE Credit will be reported according to the PA CLE Board rules: www. pacle.org. Unpaid registrants who fail to attend are responsible for the full cost of the live seminar. A registration for a live seminar may be transferred to another attorney. Call DSBA at (302) 658-5279 for more information. Visit www.dsba.org for all seminar policies.

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